# Knürr IT Special Catalog Networks and Data Centers







# **Emerson Network Power**

### Business-Critical Continuity™- so your success continues

### **Core competencies:**

- AC Power
- Connectivity
- DC Power
- **■** Embedded Computing
- **■** Embedded Power
- Infrastructure Management & Monitoring
- Outside Plant
- Power Switching & Controls
- Precision Cooling
- Racks & Integrated Cabinets
- Services
- Surge Protection

No company, no matter how big it is, can afford business-critical system failures.

Over the years we at Emerson Network Power have acquired unique know-how, and with our name we represent reliable rack systems, power supply, precision cooling, connectivity and integrated solutions. We can consequently ensure that you generate optimum benefits from your technology investments.

Thanks to Emerson Network Power's technology range and expansive competencies, the entire bandwidth of company-wide solutions is supported for today's critical business requirements. Customers all over the world build on our support for future-proof investments, because they know that we offer globally specific innovations and optimized solutions from one single source – supported by reliable local service and support.

We can ensure the stable operation of your network infrastructure – regardless of whether voice, data or multimedia content are transmitted.

This is based on a proven, comprehensive portfolio of products, services and systems which supports a multitude of computing, telecommunications, health care and industrial applications. This creates a foundation of trust that is only possible with a partnership with Emerson Network Power.

Our assignment is to prepare you for the unknown and the unexpected. We show you the way against the background of dynamic changes in your business environment. And we help you to master the requirements this entails and avail of the greatest possible benefits from your technology investments. This is what we mean by Business-Critical Continuity<sup>TM</sup>.

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For decades now **Emerson Network Power** has been a recognized global leader in the business-critical systems segment. The most successful companies in the world build on our solutions, technologies and services.



# Market-leading data center technologies for your company.

Business information is more important today than ever for companies of every size. Data centers form the backbone for business processes to run on. And the same challenges appear in absolutely every data center. Increasing heat densities. Growing requirements for reliable power supply. Faster technological change. Cost pressure and lack of space.

Knürr provides comprehensive products and services for all requirements –from compact racks and computer rooms, right through to global data centers.

On the basis of the specific requirements of different data centers, Emerson Network Power has developed a specific, ready-made solution – rack systems with integrated thermal management, power supply, cooling and monitoring. We also provide optional services and on-site expertise and support. We consequently ensure that you can easily order, configure, manage and implement your Knürr solution with no problems whatsoever.

# Integrated solutions. Integrated benefits. Integrated energy efficiency.

Together with Knürr and other divisions, only Emerson Network Power can provide the benefits of a fully integrated and prefabricated solution that covers all requirements – from the rack right through to the entire room. With us you get all your products and services from one single source. You can also rest assured that all components interact with one another perfectly.

- Reliability Proven business-critical technologies that minimize failure sources (single points of failure) guarantee the greatest possible reliability for your IT systems. You can rest assured that your infrastructure is in good hands.
- From one single source One central provider for the provision, configuration, installation and support of your products and technologies a call is all it takes.
- Integration From the rack through to the entire room our products and services form one entirely integrated holistic system. All ready-to-use products that carry our name are configured for optimum interaction.
- Technical support Where required on-site and factory-side support are provided by application specialists. In terms of numbers alone Emerson Network Power has the world's strongest team of customer service specialists, trained directly in the factory. They have the know-how and product knowledge to guarantee the highest possible availability, and in emergencies they will ensure the fastest possible recovery.
- Flexible configuration options Your IT requirements change continuously. Our products and technologies can be flexibly adjusted and provide you with a cost-effective option to support your growth so the unexpected won't upset your course.
- Energy efficiency This has always been one of our obligations for our customers, which is why we provide "Green IT" solutions that set standards on the ITC market. The result a data center infrastructure that stays abreast of current and future requirements.

## Glossary

### Adaptive Architecture Industry terms

### Liebert Adaptive Architecture™

The Liebert Adaptive Architecture is a product and technology family that really impresses on the basis of its optimum minimum TCO and optimum availability balance.

### Open Architecture/Closed Architecture

With open architecture cooling coils and the room's air volume can be used as thermal storage to guarantee continuity with power failures.

With a closed architecture the rack is completely closed off. The cooling coils are inside the rack. Other provisions must be made for bridging power failures.

### Redundancy

Measure for a system's failure tolerance and for the ability to perform maintenance work on a product in operation and without and function loss.

- Systems without redundancy can fail as soon as one single component fails, or cannot be operated during maintenance work.
- Redundancy is not achieved with the parallel setup of the same components, of which at least one component is not required to reach 100% system functioning. Such a setup means that even the failure of important components or planned maintenance work will not impair the product's continuous operation. Redundancy concepts can therefore help achieve very high system availability levels.
- The highest level of redundancy is attained with the installation of two systems independent of one another, whose incoming and outgoing lines are also optimally separated. Preventive maintenance work or component faults then do not cause any impairment in the system's performance because the second system can take over the entire desired functionality at any time.

# Industry terms and phrases

### Availability

A proven technology or a system for minimizing fault risks and downtimes on your IT system ensure the required availability.

### **Business Critical Continuity**

The continuity of businesscritical systems – our promise to the customer that their infrastructure will not fail and bring business processes to a standstill.

### Flexibility

"Flexible" products and systems can be reconfigured or extended to meet the requirements of new technologies, provide even more protection, or meet the requirements of corporate growth or business changes.

### **Total Cost Of Ownership**

All operating costs (TCO) of a solution, including purchase, future changes and maintenance.

### Power supply

### Power supply, three-phase (EMEA)

A three-phase power circuit has three conductors, earth and in most cases a neutral conductor. Typical voltages for such power circuits are 380 V, 400 V and 415 V.

### Power supply, single-phase (EMEA)

Single-phase power circuits have two cables and an earth. Typical voltages are 220 V, 230 V and 240 V.

### **Power density**

More power. More heat generation. Less space. Power density increases (from less than 50 to more than 300 watt pro m²) because processors are higher performance and get less space. This generates far more heat and concentrated hot spots in your data center.

## UPS types: Online and Line Interactive

An online UPS is used to back up critical applications and guarantees continuous power supply, free of all supply faults. Frequency and wave form are also regulated. A line-interactive UPS protects against voltage peaks and inadmissible power supply parameters. This energy-efficient technology regulates the power supply and the battery backup system and is especially ideal for installations that rarely suffer power failures, but frequently suffer supply fluctuations.

### **Battery capacity**

The percentage power capacity of your batteries, depending on their age, usage period, environment, ambient temperature and maintenance status. A normal VRLA battery can possibly achieve 80% and has to be swapped out after 3-5 years.

### **Battery runtime**

The time (in minutes) for which your batteries can take over the power supply with power or system failures and protect your information.

### kW

Standard unit for electrical power. 1 kW is 1,000 W or power consumption of 1,000 joules per second. (1 joule is the required energy amount to heat 1 kg of water by 1°C.)

### Cooling

### Back cooling

Containing the rise in heat generation caused by air-cooled condensers and dry coolers for all ambient temperatures or heights. Hot air or hot water is drawn off; water is cooled and returned.

### **Precision cooling**

The precise controlling and regulation of temperatures, moisture or air filtering.

### Hot Aisle / Cold Aisle

A highly efficient method for power increases with existing raise floor systems with high-density rack-based installations. The racks and frames are set up to produce "hot" and "cold aisles". Perforated bottom covers from which the raised floor's cool air flows are only placed in the cold aisles.

### Sensible heat

"Sensible" or "tangible" heat can be directly sensed or measured. Sensible heat changes a material's temperature. These are practically temperature information similar to weather forecast information. Sensible heat is measured with a thermometer. Severs, for example, only give off sensible heat.

### Latent heat

"Latent heat is the heat energy that goes into a material's state change. With a thermally managed cooling process the latent heat is diverted with the condensation of the vapor in the air when the air is cooled to below the dew point (dehumidification). Latent heat discharge does not have any effect on the temperature you feel.

### Total heat

The total heat is composed of the heat content of the air (sensible heat) and the water-vapor mixture (latent heat). It is crucial for the thermal device's nominal power.

### BTU

BTU is a heat energy unit. It is equal to the required energy amount for changing the temperature of a British pound of water by 1 degree Fahrenheit (at sea level). One ton of cooling power is equal to 12,000 BUT/hour.

### Ton

A ton in relation to cooling systems is the heat amount required to melt 1 ton of ice in 24 hours. A ton is equal to 12,000 BTU/hour or 3,025,900 calories/hour.

# Emerson Network Power Core Competencies

When you work together with **Emerson Network Power** to meet your company-wide requirements in the Business-**Critical Continuity™** area, you not only benefit from our products for supporting and protecting your technology infrastructure. By developing a wide range of technologies, we have detailed industry knowledge and can estimate the requirements for the interaction of systems in critical environments in the overall context. We provide this know-how with the aid of Emerson Network Power's core competencies. These are various areas of firstclass products and services. which will help you to select the right solution for your requirements, location and area of application, so you can offer your customers the best possible services at all times.

### AC Power

Business-critical processes – available at all times. With an expansive range of UP systems from Liebert® and Chloride and the respective power distribution components and racks – from individual products through to integrated systems – we ensure an uninterrupted operation of network racks, computer rooms and data centers.

### Infrastructure management and monitoring

Management and monitoring of critical environments around the clock at several locations. We have the right solutions for ROI-oriented business environments: professional infrastructure management and 24/7 monitoring systems, services for constant controlling in data centers, computer rooms and network racks, as well as wireless, wireline and enterprise communication applications.

### Power switching and regulation

Protection in systems against operational failure caused by power supply interruptions. We provide ASCO® Power Transfer Switches, network-parallel control cabinets for equipment/power regulation systems, touchscreen-SCADA for monitoring and controlling power supply and on-site power equipment as a backup to guarantee an uninterruptible power supply for important and business-critical communication and data processing systems, vital security systems and other critical loads. We commission industry leaders here, work with directly location-related project management and deploy the best service technicians in the industry.



### Precision cooling

Guaranteed precise temperatures for reliable equipment performance. We provide "Chip-to-Room Cooling" – the most extensive range of precision cooling systems from Liebert, which allows even the smallest temperature changes to be ruled out so that your business-critical applications can be reliably protected.

### Racks and integrated racks

Optimization of the technology and performance requirements for indoor IT applications. We provide standardized and customized integrated rack solutions that meet all individual requirements. Our product spectrum ranges from rack solutions from Knürr and Liebert for computer rooms of every size through to integrated enclosures with their own thermal management, UPS and cable management in a robust, lockable rack.

### Overvoltage protection

Protection for power supply, voice content and data in the network against network fluctuations and dangerous electrical faults. Depending on the application we provide Liebert and PowerSure™ AC Power Protection, Islatrol™ Active Tracking Filters or Edco™ data/signal overvoltage (surge) protection equipment for securing the power supply, minimizing downtimes, saving valuable work time and extending equipment and device service life.

### Services

Provision of reliable analysis and test programs – supported by the biggest global service organization in the industry. Our offering includes engineering, installation, start-up services, project management, training and extensive onsite operational management, preventative and prognostic maintenance and energy consumption monitoring.

# Infrastructure services and support

Emerson Network Power's core competencies are supported by the biggest global service organization in the industry. The services:

- Design, installation and start-up
- Warranty service
- Preventive maintenance
- Remote around the clock monitoring
- Emergency service
- Site audits



### Design

Advance planning is critical for a successful operation. We therefore offer flexible services in development and installation for a smooth startup and lifelong efficient and effective operation.

### Installation

Right now today, we already integrate the flexibility and scalability for your growth tomorrow.

### **Efficiency**

Optimization means using your infrastructure efficiently. Emerson Network Power offers you optimized support for your daily requirements and long-term plans – for energy savings in particular.

### Chloride LIFE.net

- Maximized system availability real-time diagnostics and removal of every kind of.
- Minimized downtime qualified service technicians available around the clock.
- Reduced operational costs thanks to preventive maintenance.

# Emerson Network Power Data center infrastructure



### SmartAisle<sup>™</sup>

- Aisle containment
- Highest energy efficiency. Compatible with all Liebert cooling units.



Liebert PCW / Liebert HPM From 4 kW to 230 kW, DX-Digital

- First class energy efficiency. Certified performance (Eu-
- rovent).
- User-friendly iCOM controls.



### Liebert HPC

Extensive range of highly efficient chillers with free cooling of 40 kW to 1600 kW.

- Specially designed for data center applications in combination with SmartAisle™.
- First class energy efficiency.
- iCOM control.



- Liebert CRV
   Highly-efficient linked precision cooling units, available in the DX or CW version.
   Decoupled control for airflow
- and cooling capacity.
  Cooling capacity modulation
  with Digital Scroll.
  iCOM control with remote rack



- Cooling agent-based high-density cooling applications
- close to servers.
  "Hot spot" management for up to 30 kW per rack.
  On-demand upgrade as with
- "Plug&Play" High efficiency and 100%.
- sensitive cooling.



### Chloride Trinergy

- Dynamic function modes (VFI, VI, VFD) with an average efficiency level of 97.9%. Three-level module design for
- optimum scalability (up to 9.6 MW).
- Maximum availability thanks to internal redundancy and simultaneous maintenance.



### Liebert NXL

- UPS for critical high power applications.
- Higher capacity and reliability Meets the power and energy
- efficiency requirements of high availability data centers.



### Liebert STS

- Solid state digital bus transfer switch for uninterruptible
- power supply.
  Dual bus power supply
  systems for connecting critical
  loads with two independent
- UPS systems. High reliability with Triple-Logic redundancy with power control.



### Power Distribution Rack Central connection unit to power supplies for individual server

- Interface between the low voltage feed and the PDU (Power Distribution Unit)
- Individually pluggable slot-in
- Up to 346 kVA/rack.

### Rack PDU

Rack-based power distribution units.

- Supports measurement at socket strip level, switching at socket level and measurement and switching at socket level for remote power
- management/power control. Horizontal and vertical models for different rack configurations in branch and external offices.

### Racks and integrated racks



### Knürr CoolTherm® 4–35 KW

- Knürr CoolTherm 4-33 NV
  Energy-efficient server rack
  technology.

   Significant reduction in TCO
  (Total Cost of Ownership).
- Autonomous server rack; independent of environmental conditions.
  Up to 30% improved cooling
- system energy efficiency.



### Knürr DCD<sup>©</sup>

Passive cooling water heat exchanger.

- Cools up to 30 kW.
  Neutralizes room heat.
  Combinable with Knürr and other manufacturer products.



### Knürr DCM

19" rack platform for server, telecommunications and network technology.

- Aluminum construction
- Threaded connection system
- T-slot system

### **Surge protection**

- Easy to connect to the UPS, the distributor or the service entrance of the systems.

  Surge protective devices (SPD) for protecting sensitive equipment against damage caused by short voltage rises.

### Infrastructure management and monitoring



# Avocent MergePoint® Unity Appliance

Secure remote access to servers (KVM over IP).

- Secure remote access to servers in data centers and branch
- More error-tolerant and comprehensive remote management solution with simultaneous use of in-band and out-of-band tools.



### Avocent MergePoint® Ser-

vice Processor Manager
Secure ESP remote management
(Embedded Service Processor).
One console for different ser-

- vice processor types and IPMI. SoL, power control and hardware monitoring support.



### Avocent ACS Console Server

Secure remote access (Serial over

- IP) to console equipment.Remote access to servers, routers and other console-based equipment.
- Physical use or encapsulation in one virtual machine.



- Alber Battery Monitoring Monitors batteries and prevents premature battery
- failures. Internal direct current resistance test method to rule out doubts
- Specification of the actual battery status by the user – comparable with ultrasound.



Knürr Synergy® Consoles, monitor walls and mobile equipment trolleys for control rooms.

- Standards compliance and
- ergonomics. Manually height-adjustable,
- even in basic version. Modular construction.



### Avocent DSView® 3 Manage-

Centralized data center manage-

- Remote across remote monitoring and remote controlling on various platforms and at different locations (time and
- location-independent). Secure, centralized out-ofband management of all connected IT and network devices in distributed data centers.



# System dimensioning

The right dimensioning of a critical power supply system for current and future requirements is of essential importance.

### **Current requirements**

The estimates of the currently required system dimension in kilovolt-ampere (kVA) can be made in various ways. Site plans of the IT installation, type labels on devices and system and maintenance data are frequently consulted. The kVA and kW requirements can be determined using the following formulas:

| V = Volt              | pf = Power factor                                 |
|-----------------------|---|
| A = Ampere            |   |
| kVA = Kilovolt-ampere | BTU/h = British Heat Units per hour (heat output) |
| kW = Kilowatt         | Kcal/h = kilo-calories per hour (heat output)     |

1. System's power profile (This formula provides the reliable basis for estimating the current kVA load.)

| With three-phase systems whereby V is the phase voltage | With single-phase systems      |
|---|--------------------------------|
| $kVA = \frac{V \cdot A \cdot 1.73}{1000}$               | $kVA = \frac{V \cdot A}{1000}$ |

2. Kilowatt (kW) and power factor (pf). (If pf is not given, use 0.8 for pf.)

$$kVA = \frac{kW}{pf}$$

3. Ampere details for site power supply (with three-phase systems).

$$A = \frac{kVA \cdot 1000}{V \cdot 1.73}$$

4. BTU/h or Kcal/h: (If pf is not given, use 0.8 for pf.)

$$kVA = \frac{BTU/(h)}{3413} = \frac{kcal/(h)}{860}$$

$$kVA = \frac{kW}{pf}$$

If the currently required kVA capacity has been determined, the future growth potential and the consumers' special properties must also be considered.

### **Capacities for growth**

A critical power supply must also be configured for future growth. The capacities required in data centers for data processing double rapidly. It is therefore appropriate that the system should be configured for double the current kVA load. Even with low growth rates the power supply system should be estimated at 125% of the current kVA load.

### Special consumer characteristics

Plant specialists should be deployed to determine special consumer characteristics and the corresponding system dimensioning.

### **Earth connections**

The earth connection of a regulated power supply system has a big influence on its capacity.

# Maintenance for all your power supply and additional devices.



Without proper maintenance your investment in power supply and cooling solutions loses its value. Even the best systems won't work properly if they are not maintained regularly.

Emerson Network Power can perform the maintenance of the most diverse UPS and precision cooling systems, batteries and distribution solutions in your data centers or in other business-critical systems whose availability is indispensable.

We maintain the following components:

- All UPSs and batteries
- Automatic transfer switches
- Static transfer switches System control cabinets
- PDUs
- Bypass racks
- Power regulation Precision air-cooling systems
- Generators
- DC supply devices



# Secure availability.

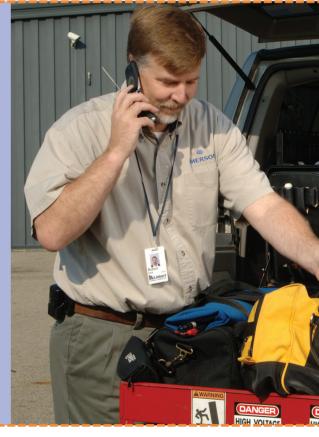
With its special tools, industry know-how and efficient service infrastructure Emerson Network Power ensures that your system is available at all times. Our "Grid to Chip" maintenance strategy is based on a systematic service concept for your critical systems, which goes beyond the scope of standardized services. We provide you with a comprehensive service solution, which incorporates the power supply and cooling requirements of your entire company. We have good reasons for such a promise; some are listed here below.

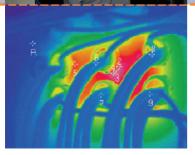
### Our support services for business-critical systems include:

- Design Availability analyses, infrared tests, electrical test, determination of the cooling requirements and the necessary supply services.
- Preventive maintenance Regular maintenance ensures the continued operability and high load rating of your systems. Maintenance makes an important contribution to availability and reduces the systems' overall operating costs.
- Prognoses We point out problems and faults before they occur. You consequently get a more sustainable and more reliable network.
- Remote monitoring We can monitor the functioning of all your business-critical systems, including the products of other manufacturers. Use this



solution if you want to know your systems' statuses, but you don't have the time or staff to take care of it yourself.

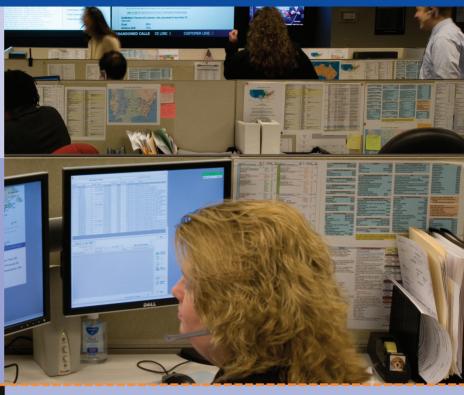




# You get an answer. And a solution.

Unforeseen failures can happen any time. Our customers know that they have a partner that will get their business-critical systems up and running in next to no time. When the unexpected happens you need a partner that has the right answers, quick service and the right parts at the ready so that your systems go back on line as quickly as possible.





### We have the resources

Our customer center supports you 24 hours a day – every day. Competent contact people that know your technology and your equipment are constantly at your disposal here. No automatic messages. No callbacks. We process 100,000 calls a year, and resolve the situation in an average of two and a half minutes.

### We have the people

Emerson Network Power's service unit has the necessary skills and expertise to help you out of every situation. We have the most specialists in the industry: 375 of these experts trained in the plant are distributed across the entire country. What does this mean for you? In 2006 we needed an average of only 1.6 hours to be on-site to resolve problems.

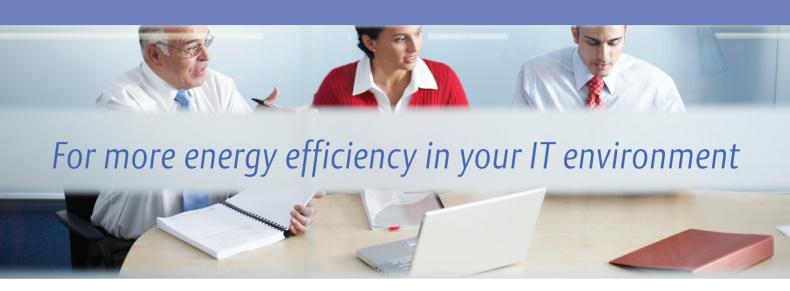
### We have the parts

To ensure activities can be performed when they are required, we provide certified parts in an unrivaled scope, which our perfected logistics deliver to every required site. You therefore never have to wait long for parts with system failures – almost 100% of emergency orders are delivered in less than 24 hours.





# Emerson Network Power



Really reliable availability of businesscritical networks are a requirement for reliable network infrastructure installation, administration and continuous support.

This in turn depends on the power supply and cooling infrastructure, which supports these systems and is based on the following key components:

- Business-critical power supply
- Business-critical cooling
- Rack and enclosure systems
- Monitoring and management
- Proactive maintenance

Emerson Network Power has developed new power supply, cooling, rack and enclosure systems, and monitoring solutions which also support uninterruptible availability – and offer real added value that goes well beyond the sum of the individual solutions.

With our solutions we provide unsurpassed adaptability, individualization and the ability to integrate into the most diverse products and services.

We put together comprehensive knowledge of our challenges and are in a position to meet their requirements. Our solutions are more reliable, more comprehensive and tailored to your requirements – and therefore provide the benefit of an optimized strategic and operational effect, higher reliability, higher flexibility and lower overall operating costs.

We focus on the combined use of our knowledge, our experience and our resources – for a solution from one single source that meets all requirements.

The result – an infrastructure that stays abreast of current and future requirements.



Emerson Network Power, a business of Emerson (NYSE:EMR), protects and optimizes critical infrastructure for data centers, communications networks, healthcare and industrial facilities.

The company provides new-to-the-world solutions, as well as established expertise and smart innovation in areas including AC and DC power and renewable energy, precision cooling systems, infrastructure management, embedded computing and power, integrated racks and enclosures, power switching and controls, and connectivity. Our solutions are supported globally by local Emerson Network Power service technicians. Learn more about Emerson Network Power products and

www.EmersonNetworkPower.com

Locations **Emerson Network Power - EMEA Racks and Solutions** Knürr GmbH

Mariakirchener Straße 38 94424 Arnstorf • Germany T+49 8723 27 0 F+49 8723 27 154 knuerr@emerson.com

**Emerson Network Power - USA** 1050 Dearborn Drive P.O. Box 29186 Columbus, Ohio 43229 T+16148880246

Emerson Network Power - Asia 7/F, Dah Sing Financial Centre 108 Gloucester Road, Wanchai Hong Kong **T** +852 2572220 **F** +852 28029250

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### Emerson Network Power™

Leading global provider of Business-Critical Continuity  $^{\text{TM}}$  solutions.

AC Power Connectivity Embedded Computing

**Outside Plant** 

Racks & Integrated Cabinets

DC Power

Embedded Power Infrastructure Management & Monitoring Precision Cooling Surge Protection

Power Switching & Controls

Services